

The Conga Digital Transformation Suite

Organizations generally rely on multiple vendors for the creation of proposals, negotiations, redlining, signing contracts, and various other post-sales processes, which often generates friction between sales, legal and accounting.

This not only slows down the solution's deployment but also complicates the task of successfully maintaining disparate solutions as well as managing multiple contracts and relationships with different vendors. As a comprehensive answer to these problems, Conga presents a Digital Transformation Suite that accelerates sales, addresses compliance regulations along with taking into consideration the needs of an entire business lifecycle. The all-encompassing nature of Conga's solution eradicates

the integration issues associated with consolidating a solution from multiple vendors.

Apart from being trusted to overcome business challenges of all kinds by more than 10,500 customers worldwide, the key factor that differentiates Conga from our competitors is the ability to allow clients to work with a single vendor.

The features of this advanced solution include document creation, negotiation, contract life-cycle management, electronic signature, workflow automation along with input and management of data in a CRM system.

These features enable our end-to-end solution to bind all the procurement-centric and cross-departmental business processes together, reducing errors as well as the number of people required to maintain these processes. Thus, Conga's solution allows organizations to expand their business offerings without the necessity of bringing additional people on board.

AN EMPHASIS ON ARTIFICIAL INTELLIGENCE

Not only is Conga developing and refining the market's leading digital transformation suite, but we are also focused on bringing cutting-edge technology such as

artificial intelligence (AI) and machine learning (ML) to business documents and contracts. Conga is delivering key AI technologies to help companies overcome many of the challenges encountered throughout the contracting process. We have devised an innovative approach to AI, dealing successfully with the tendency of AI to fall apart when paired with irrelevant or insufficient data. Taking this into consideration, Conga first converts the unstructured data in contracts and documents into structured data that can be read using AI technology, and further delivers accurate insights into risk assessment and clause recommendations.

By infusing this cutting-edge AI technology into our entire suite of solutions, Conga is intelligently unlocking the data that resides in documents and contracts to not only make

it actionable, but to help users deliver more accurate contract reviews, discover relevant insights, and drive speed to revenue thereby making organizations more efficient, effective, and compliant.

THE CONGA PROMISE

All of this research is going into upholding the 'Conga Promise' - our commitment to providing five-star value. This includes seamless access to our enterprise-grade resources, a highly skilled technical support, and onboarding services to get answers quickly along with the consultative expertise for deployment of solutions within weeks instead of months. Furthermore, Conga adopts a productized approach focused on world-class development through the acquisition of key technologies. This

gives a major boost to our digital transformation suite while also ensuring faster deployment. Amassing a plethora of business experiences based on best practices of 10,500 customers and 400 million documents for more than a decade, Conga's technology offers a better way to do business

GOING GREEN WITH CONGA

Conga's effectiveness can be further illustrated through a recent project wherein one of our clients has used Conga Grid and Conga Composer to switch from paper communications to digital throughout their UK training department. By doing so, they have reduced their carbon footprint, made significant cost savings, as well as reducing human error and reducing the man hours required to collect & record information from paper sources. With Conga, all communications are automated, virtual, instantly recorded, saving time, money and lessening their environmental impact.

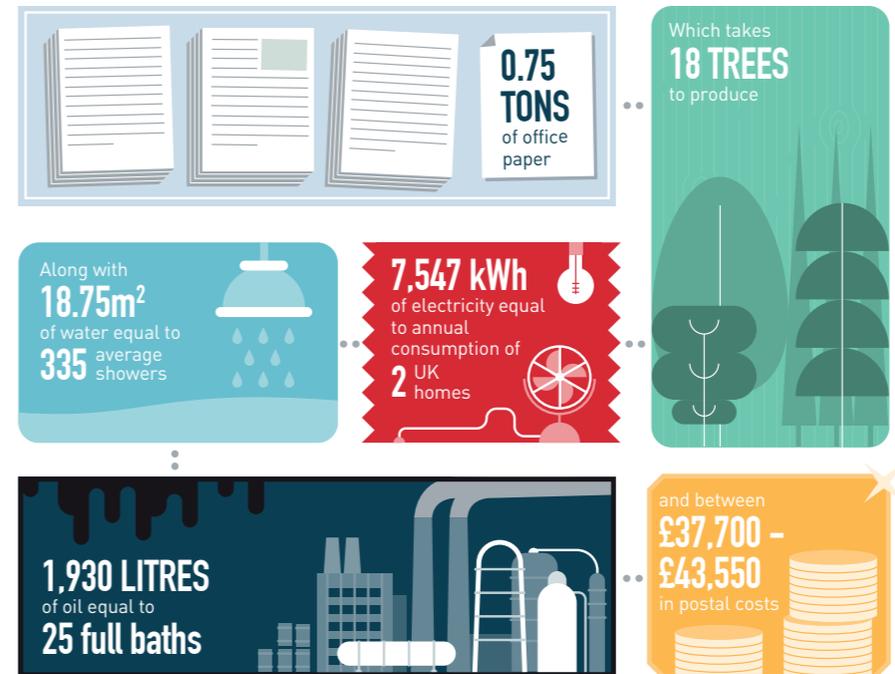
If you want to find out more about this and other case studies, see the section on our website at getconga.com

Our company's primary objective is to meet the needs of our clients as quickly and efficiently as possible, and the Conga team has been assuring the same in all the client associations so far.

With global headquarters in Colorado in the U.S., Conga is growing rapidly in EMEA as well as APAC markets and now plans to expand our international presence to accommodate the escalating demands of clients. We keep learning from the best practices of our 10,500 clients, which leads us to build features and functionalities that are most necessary to today's market. We look forward to providing new, transformative ways to approach business problems that clients never knew even existed, and driving businesses to greater heights of productivity.

GOING GREEN WITH CONGA

One of our clients has used Conga Grid and Conga Composer to switch from paper communications to digital throughout their UK training department. By doing so, they will annually save:



conga®